

CARSON CITY SCHOOL DISTRICT

REQUEST FOR PROPOSAL

RFP TITLE: NETWORK EQUIPMENT UPGRADE

RFP NUMBER: CCSD19 – NETWORK EQUIPMENT UPGRADE

RFP QUESTIONS: All questions must be submitted by email to rmedeiros@carson.k12.nv.us and nevada@e-ratecentral.com. Questions must be submitted no later than 5:00 p.m. (PST) on February 14, 2019

RFP AND FCC FORM 470
#190021569 POSTED IN EPC: February 8, 2019

ADVERTISEMENT DATE: February 9, 2019

RFP OPENING DATE: March 14, 2019

LOCATION Carson City School District
Operations Service Center
398 N Richmond Avenue
Carson City, NV 89703

RFP RECIEVING TIME 1:00 p.m. (PST)

RFP OPENING TIME 1:15 p.m. (PST)

DELIVERY DATE TBD by the District

NAME OF RFP CONTACT Name: Raymond Medeiros
Title: Director of Innovation & Technology
Email Address: rmedeiros@carson.k12.nv.us
Phone: (775) 283-2151

NUMBER OF PAGES IN RFP 23

GENERAL TERMS AND CONDITIONS OF RFP

1.0 PREPARATION OF RFP

The initials CCSD herein shall mean Carson City School District, acting by and through its Board of Trustees.

- 1.1 Proposer shall examine all drawings, specifications, attachments, instructions, terms and conditions of the RFP. Failure to do so will be at the proposer's risk.
- 1.2 Any irregularities or lack of clarity in the RFP should be brought to the attention of Raymond Medeiros, Carson City School District, for correction or clarification.
- 1.3 Any addenda issued by CCSD shall forthwith become an integral part of this RFP. Proposer shall be required to acknowledge receipt of the same by signing and returning the addenda with the original RFP documents.
- 1.4 Proposer shall furnish the required information typed or written in ink on **THIS FORM ONLY**. Any changes or erasures must be initialed, in ink, by the person signing the RFP.
- 1.5 In the space(s) provided, a duly authorized representative of proposing firm, this being an Officer or Manager, shall sign the RFP. An unsigned RFP shall be disqualified. Only original signatures are accepted.
- 1.6 Proposer shall proofread his/her response to this RFP carefully for errors.
- 1.7 Prices quoted shall be F.O.B. Destination, unless otherwise stated. All items so delivered must be in a condition acceptable to CCSD. A 24-hour notice is required for all items shipped by freight truck carrier. Receiving hours for all deliveries are 7:00 a.m. to 12:00 p.m. and 1:00 p.m. to 2:00 p.m. Monday through Friday excluding holidays and school cancelations, unless otherwise appointed. Appointments are accepted and encouraged.
- 1.8 Prices quoted shall exclude all Federal and State taxes, as CCSD is exempt from such taxes.
- 1.9 In the event of a difference between written words and figures, written words shall govern.
- 1.10 In the event conflict exists or inconsistency between terms set forth in this RFP document, the successful Proposer's response, and any agreement submitted by the successful Proposer, the language in this RFP document shall take precedence.

- 1.11 In the event of a difference between unit price and extended price, the unit price shall govern.
- 1.12 Proposer shall meet the delivery date specified on the cover sheet. If such delivery commitment cannot be met, the proposer must so state and also specify the earliest possible delivery date. Delivery time and past performance shall be a consideration in award of RFP.
- 1.13 The use of the name and/or catalog number of a brand/manufacture in describing an item in this request for proposal should be seen as a measure of quality, design and utility of the article. Even if item being proposed is "as specified," Proposer must identify the brand/manufacture, model number and grade. Failure to do so may result in rendering that particular RFP item "Not as Specified." When Proposer submits items "as specified," then the manufacturer's specifications are not required.
- 1.14 All bidders must submit complete manufacturer's specifications and current catalog number/identifier if proposing other than manufacturer specified. Failure to submit complete specifications may be cause for rejection of bid item
- 1.15 Proposer's submitting proposals on more than one brand/manufacture of any item must name brand/manufacture and quote prices for each.
- 1.16 Vendor proposing equipment they consider to be "equal to" the specified equipment must include supporting documentation such as manufacturer technical specifications, data sheets, white paper, or other documentation that supports equivalence to the specified equipment. Should said documentation not be included with the bid submission, the vendor may be considered "non-responsive" and the bid may be rejected. Similar equipment from other manufactures considered "equal to" that are specified will be given equal consideration based upon the following criteria:
 - 1.16.1 The decision of CCSD with respect to questions of compliance with the RFP specifications shall be final.
- 1.17 Proposer must submit annual reports or financial statements for the last three (3) consecutive years of operation. Such financial statements are a requirement of this RFP. Failure to submit the required financial statements could result in rejection of proposal.
- 1.18 All exceptions to the terms, conditions and/or specifications of this RFP must be noted in the space provided in section 13 of this RFP. Failure to note said exceptions shall be interpreted to convey that Proposer shall propose to perform in the manner described and/or specified. CCSD reserves the right to accept or reject any exceptions based on the best interest of CCSD.

- 1.19 Proposer will provide information regarding the manufacturer’s warranty for all equipment being proposed.
- 1.20 Whenever an item states "to be installed at site" or "set in position," it is the intent of CCSD that the RFP amount will cover all costs thereof. The proposer must furnish all equipment, materials, parts, and labor to complete the installation as per the manufacturer's specifications for the proper installation and use of such equipment. The proposer shall supply and include in the RFP amount all labor and materials needed which are necessary to complete the work in a manner satisfactory to CCSD.

2.0 SUBMISSION OF RFP

2.1 Proposer shall complete and **RETURN ALL ORIGINAL RFP DOCUMENTS.** Submission of incomplete RFP documents or photocopies made by proposer, which does not incorporate “General Terms and Conditions of RFP”, may be rejected. Photocopied signatures will be rejected. Forms are available at Purchasing’s Bulletin Board on CCSD’s website at www.carsoncityschools.com , but may not be altered in any way. An electronic copy of the Equipment List Bid Response Form must also be supplied on a flash drive as well as a hard copy accompanying all other RFP documents.

2.2 RFPs and addenda thereto shall be **enclosed in a sealed envelope or box and labeled using the following format:**

Company Name: _____
RFP TITLE: _____
RFP #: _____

Deliver RFP To: Carson City School District
Operations Service Center
398 N Richmond Avenue
Carson City, Nevada 89703

Proposer can also hand-deliver directly to the Operations Service Center, which is located at the address above.

2.3 Proposers are cautioned to mark the envelope clearly and plainly. **If the envelope is not so marked and the RFP is opened by mistake prior to the specified date and time, the RFP will be rejected.**

2.4 In order for a RFP to be considered it shall be mandatory that the RFP documents be **received and time-stamped** by CCSD prior to the RFP receiving time specified on the Cover Sheet.

- 2.5 An RFP submitted by telephone, facsimile, or telegraphic notice will **NOT** be accepted.
- 2.6 When an RFP surety is required, such surety shall be acceptable only in the form of an RFP bond, certified check, or cashier's check in the amount stated. The surety must accompany the RFP. After the award of the RFP by the Board of Trustees, the RFP surety of the unsuccessful proposers shall be returned.
- 2.7 The successful Proposer shall make good, to the approval of the Superintendent of CCSD, or his/her designee, any damage to the work of other trades, or to any property of CCSD or others caused by the installation.
- 2.8 Samples of items, when required, must be delivered for inspection to the location specified on the Cover Sheet, prior to the RFP opening date. Such samples must be tagged or labeled listing (1) the name of the Proposer, (2) the item number on this RFP and (3) the catalog number of the item. Samples are to be removed by the Proposer within ten (10) working days after award of the RFP or they become the property of CCSD. CCSD reserves the right to request an extension of time by way of written request.
- 2.9 When proposing on items where samples are required, all Proposers must furnish samples of these items before or with the RFP, otherwise, **the item RFP will not be considered.**
- 2.10 **Any Proposer desiring a copy of the tabulation of this RFP must include a stamped self-addressed envelope with their RFP. Proposers shall take into account the size of the RFP when applying postage to the pre-stamped envelope. Tabulations will be mailed after award only to those Proposers complying with section 2.10. Other requests will be denied.**

3.0 LATE RFP

- 3.1 An RFP received after the receiving time specified shall be rejected.
- 3.2 Proposer's note that the receiving time is different from the opening time.

4.0 WITHDRAWAL OF RFP

- 4.1 A RFP may be withdrawn by written, telephone, facsimile, or telegraphic notice, provided such notice is received prior to the date and time set for the RFP opening.
- 4.2 A request for withdrawal of a RFP received after the scheduled RFP opening will not be considered.

5.0 NO RFP

- 5.1 In the event the proposer chooses not to respond to this RFP, but wishes to remain

on the RFP list, indicate "**NO RFP**", and return it according to the instructions in section 2.0, "Submission of RFP."

5.2 Two (2) "No Responses" will automatically remove your firm from the mailing list.

6.0 DISCOUNT

6.1 Prompt payment discounts shall not be considered in RFP evaluation.

7.0 RFP AWARD GUIDELINES

7.1 Award of RFP shall be made on the basis of the RFP which is most advantageous to CCSD. In all instances, the decision rendered by the Board of Trustees or their designee shall be final.

7.2 CCSD shall reserve the right to award in whole or in part, by item, group of items, or by section where such action would serve the best interest of CCSD. Proposals identified on the basis of "All or Nothing" will be excluded from this provision.

7.3 CCSD shall reserve the right to reject any or all RFPs or portions thereof, and to waive any informalities or irregularities.

7.4 CCSD shall reserve the right to add to or subtract from any stated quantities should the needs change prior to ordering.

7.5 CCSD shall reserve the right to change model and/or version of product(s) should the needs change prior to ordering.

7.6 CCSD reserves the right to hold RFPs in the event of funding uncertainty.

7.7 A purchase order and/or contract issued to the successful proposer shall be considered sufficient notification of the award of RFP.

7.8 Should there be a contract, Proposer agrees that it shall be governed by and construed in accordance with the laws of Nevada. No action involving this contract agreement may be brought except in the district and federal courts located in either Carson City, Nevada, USA or Washoe County, Nevada, USA.

7.9 A contract shall not be assigned to any other person without consent of CCSD. Request for assignment shall be submitted in writing to the Director of Innovation and Technology.

8.0 APPEAL BY UNSUCCESSFUL PROPOSERS

8.1 Any unsuccessful Proposer may appeal a pending RFP award prior to award by CCSD.

The appellant must:

- Submit a written protest to the Director of Innovation and Technology within five (5) workdays after the RFP award recommendation.
- Describe, in the written protest, the issues to be addressed on appeal.
- Post, with the written protest, a bond with good and solvent surety authorized to do business in this state or submit other security in a form approved by CCSD, who will hold the bond or security until a determination is made on the appeal.
- Post the bond or other security in the amount of 25% of the total dollar value of appellant's RFP, up to a maximum bond or other security amount of \$250,000.
- Not seek any type of judicial intervention until CCSD has rendered its final decision on the protest.

CCSD will stay any award actions until after the Director of Innovation and Technology has responded in writing to the protest. If the appellant is not satisfied with the response, the appellant may then protest to the Carson City School District Board of Trustees, who will render a final decision for CCSD. No RFP protests will be heard by the Board of Trustees unless the proposer has followed the appeal process.

If an appeal is granted, the full amount of the posted bond will be returned to the appellant. If the appeal is denied or not upheld, a claim may be made against the bond for expenses suffered by CCSD because of the unsuccessful appeal.

CCSD is not liable for any costs, expenses, attorney's fees, loss of income or other damages sustained by the appellant in an RFP process.

9.0 DEFAULT

9.1 In case of default by the successful Proposer (contractor), CCSD may procure the product(s) or service(s) from another source and hold the defaulting proposer responsible for any excess cost occasioned thereby assess a penalty equal to five (5%) percent of the total RFP price, commence with the proceedings against any surety and/or performance bond held in conjunction with the RFP, debar the proposer for a period of not less than one (1) year or more than five (5) years, or pursue other applicable legal remedies.

10.0 WARRANTY

10.1 All items provided must be warranted as suitable for the purpose for which purchased and must be warranted against defects in workmanship and materials for a period of one year after date of delivery. Should the actual manufacturer's

warranty be for a period longer than one year, CCSD requires that the warranty be extended to match the manufacturer's warranty time frame.

11.0 JOINDER OF LOCAL GOVERNMENTS

11.1 Under Nevada Revised Statute 332.195, local governments are allowed to join in the letting of contracts. The statute reads as follows:

332.195 Joinder or use of contracts by other local governments.

Local governments and the State of Nevada may join or use the contracts of other local governments within this state with the authorization of the contracting vendor. The originally contracting local government is not liable for the obligations of the local government, which joins or used the contract. (Added to **NRS** by 1975,1539) This RFP is written with reference to this Statute.

11.2 CCSD shall be the situs of the contract for the purpose of advertising for and requesting RFPs.

11.3 Within the scope of this RFP, CCSD is to be held harmless in all transactions between Proposer's and the other participating local governments.

11.4 After the award of RFP, all transactions, such as but not limited to, inquiries, orders, warehousing, shipping, and payment will be directly between each participating local government and the successful Proposer. CCSD is to be held harmless in all such transactions.

11.5 Other governing bodies or public entities may utilize the contract with the approval of the contracting authority. CCSD will be the contracting authority.

12.0 SPECIAL TERMS AND CONDITIONS

12.1 Any vendors delivering chemical products as a result of award from this RFP **MUST** submit a **Material Safety Data Sheet** with their delivery for each chemical product being delivered. Pursuant to Nevada Statute, the use of materials or substances containing diisocyanates by schools is prohibited. By signing these RFP documents, vendors **are certifying that materials provided do not contain diisocyanates.**

12.2 Funding Out Clause: Should the funding authority of CCSD fail to appropriate funds to continue payment on a resultant agreement, CCSD shall cancel said agreement without termination charge or penalty. Written notification shall be made should this occur.

- 12.3 Please provide a copy of any proposed agreement form. Please keep in mind that CCSD cannot accept any agreement that includes a specific cancellation clause that is in conflict with Section 12.2 (FUNDING OUT CLAUSE) or any other part of this RFP. Unless otherwise identified as such, CCSD’s contract/RFP language takes precedence in all cases.
- 12.3 CCSD acknowledges its responsibilities under the Americans with Disabilities Act (ADA) of 1990. In this regard, CCSD expects all vendors or proposers to be knowledgeable of the requirements of ADA and expects all vendors and contractors to be familiar with and comply with the requirements of the ADA.
- 12.4 Consumption Estimates: The quantities appearing in this RFP are approximate only and are prepared for the solicitation of RFPs. Payment to the successful Proposer will be made only for the actual quantities of items furnished in accordance with the RFP; and it is understood that the scheduled quantities of items to be furnished may be increased, decreased, or omitted without invalidating the RFP pricing in any way.

13.0 EXCEPTIONS TO THE TERMS, CONDITIONS AND SPECIFICATIONS

Exceptions to the Terms, Conditions and Specifications of this RFP must be noted in the space provided. Failure to note said exceptions shall be interpreted to convey that the proposer shall propose to perform in the manner described and/or specified. If more space is required, please attach additional sheets referencing RFP title and number.

PLEASE NOTE: A SIGNATURE IS REQUIRED BELOW OR YOUR RFP MAY BE CONSIDERED NON-RESPONSIVE.

14.0 DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

As required by Executive Order 12549, Debarment & Suspension, and implemented at 34CFR Part 85, the proposer certifies that it and its principals:

Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from transactions with any Federal department or agency.

Printed Name & Position

Signature

15.0 NON-ENDORSEMENT

As a result of the selection of Proposer to supply goods and/or services, CCSD is neither endorsing nor suggesting that Proposer's goods and/or services are the best or only solution. Proposer agrees to make no reference to CCSD in any literature, promotional material, brochures, sales presentations, or the like, without the express written consent of CCSD.

16.0 SCOPE OF WORK AND TECHNICAL REQUIREMENTS

16.1 CCSD is soliciting proposals for Information Technology (IT) networking equipment, including the *Cisco* brand or equivalent alternative. A variety of *Cisco* products are used throughout CCSD for many different IT related projects, which include both E-Rate and non-E-Rate related projects. All services, products and support shall be provided in a manner that is consistent with recognized industry best practices, in accordance with CCSD policies, standards, regulations, Nevada State Law and with the regulation and orders governing the Schools and Libraries Support Mechanism (E-Rate) set forth in 47 C.F.R. Part 54.

16.2 Equipment being proposed must be NetFlow capable on all interfaces.

16.3 Equipment being proposed must be equivalent in technical capabilities to that of the equipment listed in this RFP.

17.0 BASIS OF AWARD

17.1 CCSD's retains the right to award this contract on an "all or nothing" basis to the Proposer or to award to multiple Proposers.

18.0 MANUFACTURER'S STANDARD PRICE LIST

18.1 The successful Proposer shall supply and make available a standard manufacturer's price list to CCSD. Without such a price list, no purchase orders will be issued.

19.0 DELIVERY

19.1 Equipment provided by successful Proposer shall be new, of the manufacturer's latest design and shipped directly from the manufacturer. No equipment shipped from a distributor will be accepted unless prior approval is obtained from CCSD's IT Department. Any equipment which contains multiple components must ship completely assembled and fully integrated unless otherwise specified by CCSD's IT Department.

19.2 Unless otherwise specified by Proposer, delivery shall be completed within thirty (30) days after receipt of the order.

19.3 Failure to deliver within the time specified may be grounds for considering the successful Proposer(s) as non-responsive. This may be grounds for termination of any existing contract(s) and/or order(s) and rejection of future proposals on the basis that the Proposer(s) is not responsible.

20.0 QUOTE REQUESTS & CONTACT INFORMATION

20.1 Quote requests against the awarded contract for various projects will be initiated by CCSD's Purchasing or IT Department and sent to the successful Proposer. All quotes provided/returned to CCSD must utilize discount rates submitted in response to this RFP. Unless otherwise agreed in writing, successful Proposer shall provide a quote within ten (10) business days of the request from the CCSD Purchasing or IT Department.

20.2 Successful Proposer must supply contact information for a single point-of-contact on the PRICE SCHEDULE / SPECIFICATION FORM (Attachment A) of this RFP document. This person shall be responsible for providing quotes upon request, tracking of all orders, general customer service and pre-sale engineering support for design, planning, and order validation. CCSD Purchasing and IT Department must be notified should this point-of-contact person change.

21.0 STATUS UPDATES, VALIDATIONS & REPORTS

21.1 Successful Proposer must provide weekly order status and shipping reports in electronic format, preferably in a web-based format, that CCSD can access. Available reports should also include historical data on products purchased.

21.2 Successful Proposer must validate all bills of material for all quotes.

21.3 Successful Proposer will provide, at no cost to CCSD, pre-sales engineering,

design, implementation, and deployment strategies based on current best practices for any new networking initiatives for which CCSD chooses to pursue.

22.0 SCHEDULING

- 22.1 Provide a schedule of events that clearly indicates the time sequence for tasks that are required to perform major components of the scope of work. Express these tasks in daily durations, example: Equipment delivery thirty (30) working days, etc.

23.0 CISCO CERTIFICATION REQUIREMENT

- 23.1 All Proposer's of "Cisco" equipment must be a certified "Cisco Gold Reseller" and must either provide his/her company's Reseller Number in the PRICE SCHEDULE (Attachment A) or provide a letter from *Cisco* on *Cisco* letterhead indicating their "Cisco Gold Reseller" status. If CCSD is unable to verify any Proposer Reseller Number or "Cisco Gold Reseller" status, said bid shall be rejected. Further, all Proposer's must be eligible as a "Cisco Gold Reseller" to sell the following product lines:

- Network switch equipment
- Network routing equipment

24.0 E-RATE REQUIREMENTS

USF Knowledge – Proposer shall have a working knowledge of the E-Rate program (formally known as the Schools and Libraries Universal Service Support Mechanism).

USF Registration – Proposer shall include with its proposal a valid Service Provider Identification Number (SPIN) and a valid Federal Communications Commission Registration Number (FCCRN).

USF Participation – Proposer shall agree to participate in the E-Rate program and cooperate in all respects with CCSD, the Universal Service Administrative Company (USAC) and any agents acting on its behalf, and the Federal Communications Commission (FCC) to ensure the CCSD receives all E-Rate funding for which it has applied and to which it is entitled pertaining to the Proposer's products and/or services.

USF Documentation – Proposer shall provide to CSCD staff and/or E-Rate consultant within a reasonable amount of time, all documentation and information that the Proposer has or that Proposer can reasonably acquire that CCSD may need to prepare its E-Rate applications, respond to inquiries from USAC or the FCC, and to document transactions eligible for E-Rate support.

USF Audit and Document Retention Requirement – Proposer shall maintain all quotes, bids, correspondence, records, delivery information, bills, invoices,

memoranda and other information and data pertaining to Proposer's services to CCSD. All such records shall be retained for ten (10) years after the last day CCSD receives services, including services provided during any renewal period, are provided related to this RFP. Such information and data shall be subject to audit and inspection by CCSD. Proposer shall include in all Sub-Proposer/Sub-Contractor agreements for services, provisions requiring Sub-Proposers/Sub-Contractors to maintain the same records and allowing CCSD the same right to audit/inspect those records.

USF Equipment Labeling Requirement – Proposer shall label each piece of equipment and component with the appropriate Funding Request Number (FRN), Funding Year (FY) and installation date.

25.0 SUBMITTAL FORMAT REQUIREMENTS

RFP should be organized in the following format for ease of evaluation.

- 26.1 Include a complete Table of Contents
- 26.2 Include a transmittal letter written on Proposer's letterhead with full name, Proposer's legal status (sole proprietor, partnership, corporation or other), address, telephone number and fax number.
- 26.3 References – 3 required
- 26.4 Schedule of events
- 26.5 Proposer must include in the proposal a description of its company, including the organization's experience and history with providing services to similar organizations. The Proposer shall provide the following information:
 - Historical background on individual or firm making proposal;
 - Description of the division of Proposer's firm that provides these services;
 - List of individuals who will manage this project and his/her professional qualifications including resume(s).
 - Whether Proposer's organization is national, regional, or local.
- 26.6 Schedule of events
- 26.7 Explain in detail the duration and extent of experience with similar school districts including name, address and phone number of contact person for each operation.

- 26.8 Proposer should include any supplemental information such as samples of work, etc., which may be of assistance to the evaluation committee in determining the qualifications of the firm and/or individuals responding to this RFP.
- 26.9 Completed RFP (including **Equipment List Bid Response Form**).
- 26.10 Manufacturer's price list.

26.0 PRESENTATION/ORAL INTERVIEWS

The District reserves the right to require any or all Proposer(s) to either make a presentation either in person, by conference call or by web conferencing that illustrates the Proposer's abilities relative to this effort and/or attend an interview session to gauge its suitability to provide services for this project. If so requested, the Proposer shall make its personnel available within ten (10) calendar days of request. No cost allowance shall be permitted for this requirement.

27.0 EVALUATION CRITERIA

An evaluation committee will review the responses and determine the best proposal in accordance with the following evaluation criteria:

Adequacy of Network Equipment Upgrade Proposal

- A. Technical Compliance – 20%
- Fulfills technical requirements
 - Compatible with existing facilities and third-party vendors
 - Expansion capabilities
 - Environmental requirements
 - Ease of system administration
 - Acceptability of service level agreement commitments
 - Compatibility with existing CCSD systems
 - Compatibility with existing CCSD knowledge and skill set
- B. Business Conformity – 10%
- Completeness of proposal
 - Suitability of delivery and installation schedule
 - Suitability of terms and conditions
 - Ease of provisioning and billing services
 - Flexibility of order intervals
 - Proposer demonstrates grasp of project as shown by depth, breadth, and clarity of proposal

- C. Account Support – 5%
 - Dedication of support staff across all required organizational disciplines
 - Suitability of permanent local account support representative(s)
- D. Maintenance and Support - 20%
 - Availability of parts
 - Availability of local (northern Nevada) service providers
- E. Cost – 30%
 - **E-rate eligible price of equipment – (25%)**
 - Cost of ineligible equipment - (5%)
- F. Additional Considerations – 10%
 - Quality
 - Design
 - Utility
 - Past performance
 - Percentage discount off manufacturer’s list price
 - Percentage discount off manufacturer’s list price for non-E-Rate projects
- G. Financial Stability – 5%
 - Evaluated by a qualified member of CCSD’s Business and Finance Department
 - Financial stability will be evaluated on a pass/fail basis. Any proposal that does not pass this evaluation will not be considered

Evaluation Criteria	Weight
E-rate eligible price of equipment	25%
Cost of ineligible equipment	5%
Technical Compliance	20%
Business Conformity	10%
Account Support	5%
Maintenance and Support	20%
Additional Considerations	10%
Financial Stability	5%

100%

PRICE SCHEDULE / SPECIFICATION FORM

Proposer's Cisco Gold Reseller Number: _____

If Cisco Gold Reseller Number is not provided, Proposer must provide a letter from Cisco confirming Bidder's status as a Gold Reseller. If CCSD is unable to verify Gold Reseller Status, the proposal for *Cisco* products shall be rejected.

Single Point-of-Contact:

Name:	Title:
Email:	Phone:

<p>ITEM #1A: Discount off manufacturer's list price for CCSD E-rate projects seeking reimbursement for equipment, which include the product lines listed in A and B.</p>	<p>_____ % A. Network switch equipment B. Network routing equipment</p>
<p>ITEM #1B: Discount off manufacturer's list price for CCSD non-E-rate projects not seeking reimbursement for equipment, which include the product lines listed in A and B.</p>	<p>_____ % A. Network switch equipment B. Network routing equipment</p>
<p>ITEM #2A Discount off manufacturer's list price for Cisco SmartNet:</p>	<p>_____ %</p>
<p>ITEM #2B Discount off manufacturer's post-sales support mechanism (equivalent to Cisco SmartNet) list price:</p>	<p>_____ %</p>

FRITSCH ELEMENTARY SCHOOL

LAN CORE	
Product Description	Quantity
Cisco Catalyst C9500-24Y4C Switch (IP Base) 24x 1/10/25G SFP+ Module, 4x 40/100G QSFP Uplink	1
Cisco Catalyst C9500-24Y4C Power Supply	2
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	5
1000BASE-T SFP Transceiver Module for Category 6 copper wire	7

LAN Switching	
Cisco Catalyst 3850 24 mGig Port UPoE (IP Base)	4
Cisco Catalyst 3850 Power Supply	4
Cisco Catalyst 3850 2 x 10GE Network Module	4
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	4
Cisco Catalyst 3850 48 Port UPoE (IP Base)	6
Cisco Catalyst 3850 Power Supply	6
Cisco Catalyst 3850 2 x 10GE Network Module	6
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	6
STACK-T1-50CM, 50CM Type 1 Stacking Cable	6
CAB-SPWR-30CM, Catalyst 3750X and 3850 Stack Power Cable 30 CM	6

LAN Routing	
Cisco ISR 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB)	1
1000BASE-T SFP Transceiver Module for Category 6 copper wire	2

MARK TWAIN ELEMENTARY SCHOOL

LAN CORE	
Product Description	Quantity
Cisco Catalyst C9500-24Y4C Switch (IP Base) 24x 1/10/25G SFP+ Module, 4x 40/100G QSFP Uplink	1
Cisco Catalyst C9500-24Y4C Power Supply	2
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	8
1000BASE-T SFP Transceiver Module for Category 6 copper wire	8

LAN Switching	
Cisco Catalyst 3850 24 mGig Port UPoE (IP Base)	7
Cisco Catalyst 3850 Power Supply	7
Cisco Catalyst 3850 2 x 10GE Network Module	7
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	7
Cisco Catalyst 3850 48 Port UPoE (IP Base)	9
Cisco Catalyst 3850 Power Supply	9
Cisco Catalyst 3850 2 x 10GE Network Module	9
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	9
STACK-T1-50CM, 50CM Type 1 Stacking Cable	9
CAB-SPWR-30CM, Catalyst 3750X and 3850 Stack Power Cable 30 CM	9

LAN Routing	
Cisco ISR 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB)	1
1000BASE-T SFP Transceiver Module for Category 6 copper wire	2

FREMONT ELEMENTARY SCHOOL

LAN CORE	
Product Description	Quantity
Cisco Catalyst C9500-24Y4C Switch (IP Base) 24x 1/10/25G SFP+ Module, 4x 40/100G QSFP Uplink	1
Cisco Catalyst C9500-24Y4C Power Supply	2
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	7
1000BASE-T SFP Transceiver Module for Category 6 copper wire	8

LAN Switching	
Cisco Catalyst 3850 24 mGig Port UPoE (IP Base)	6
Cisco Catalyst 3850 Power Supply	6
Cisco Catalyst 3850 2 x 10GE Network Module	6
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	6
Cisco Catalyst 3850 48 Port UPoE (IP Base)	8
Cisco Catalyst 3850 Power Supply	8
Cisco Catalyst 3850 2 x 10GE Network Module	8
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	8
STACK-T1-50CM, 50CM Type 1 Stacking Cable	8
CAB-SPWR-30CM, Catalyst 3750X and 3850 Stack Power Cable 30 CM	8

LAN Routing	
Cisco ISR 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB)	1
1000BASE-T SFP Transceiver Module for Category 6 copper wire	2

BORDEWICH ELEMENTARY SCHOOL

LAN CORE	
Product Description	Quantity
Cisco Catalyst C9500-24Y4C Switch (IP Base) 24x 1/10/25G SFP+ Module, 4x 40/100G QSFP Uplink	1
Cisco Catalyst C9500-24Y4C Power Supply	2
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	9
1000BASE-T SFP Transceiver Module for Category 6 copper wire	8

LAN Switching	
Cisco Catalyst 3850 24 mGig Port UPoE (IP Base)	6
Cisco Catalyst 3850 Power Supply	6
Cisco Catalyst 3850 2 x 10GE Network Module	6
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	6
Cisco Catalyst 3850 48 Port UPoE (IP Base)	8
Cisco Catalyst 3850 Power Supply	8
Cisco Catalyst 3850 2 x 10GE Network Module	8
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	8
STACK-T1-50CM, 50CM Type 1 Stacking Cable	8
CAB-SPWR-30CM, Catalyst 3750X and 3850 Stack Power Cable 30 CM	8

LAN Routing	
Cisco ISR 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB)	1
1000BASE-T SFP Transceiver Module for Category 6 copper wire	2

EMPIRE ELEMENTARY SCHOOL

LAN CORE	
Product Description	Quantity
Cisco Catalyst C9500-24Y4C Switch (IP Base) 24x 1/10/25G SFP+ Module, 4x 40/100G QSFP Uplink	1
Cisco Catalyst C9500-24Y4C Power Supply	2
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	7
1000BASE-T SFP Transceiver Module for Category 6 copper wire	8

LAN Switching	
Cisco Catalyst 3850 24 mGig Port UPoE (IP Base)	5
Cisco Catalyst 3850 Power Supply	5
Cisco Catalyst 3850 2 x 10GE Network Module	5
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	5
Cisco Catalyst 3850 48 Port UPoE (IP Base)	9
Cisco Catalyst 3850 Power Supply	9
Cisco Catalyst 3850 2 x 10GE Network Module	9
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	9
STACK-T1-50CM, 50CM Type 1 Stacking Cable	9
CAB-SPWR-30CM, Catalyst 3750X and 3850 Stack Power Cable 30 CM	9

LAN Routing	
Cisco ISR 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB)	1
1000BASE-T SFP Transceiver Module for Category 6 copper wire	2

SEELIGER ELEMENTARY SCHOOL

LAN CORE	
Product Description	Quantity
Cisco Catalyst C9500-24Y4C Switch (IP Base) 24x 1/10/25G SFP+ Module, 4x 40/100G QSFP Uplink	1
Cisco Catalyst C9500-24Y4C Power Supply	2
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	8
1000BASE-T SFP Transceiver Module for Category 6 copper wire	8

LAN Switching	
Cisco Catalyst 3850 24 mGig Port UPoE (IP Base)	5
Cisco Catalyst 3850 Power Supply	5
Cisco Catalyst 3850 2 x 10GE Network Module	5
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	5
Cisco Catalyst 3850 48 Port UPoE (IP Base)	9
Cisco Catalyst 3850 Power Supply	9
Cisco Catalyst 3850 2 x 10GE Network Module	9
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	9
STACK-T1-50CM, 50CM Type 1 Stacking Cable	9
CAB-SPWR-30CM, Catalyst 3750X and 3850 Stack Power Cable 30 CM	9

LAN Routing	
Cisco ISR 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB)	1
1000BASE-T SFP Transceiver Module for Category 6 copper wire	2

SSS/ EARLY CHILDHOOD

LAN Switching	
Cisco Catalyst 3850 24 mGig Port UPoE (IP Base)	1
Cisco Catalyst 3850 Power Supply	1
Cisco Catalyst 3850 2 x 10GE Network Module	1
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	1
Cisco Catalyst 3850 48 Port UPoE (IP Base)	2
Cisco Catalyst 3850 Power Supply	2
Cisco Catalyst 3850 2 x 10GE Network Module	2
10GBASE-SR SFP+ Module, Enterprise-Class for MM LC fiberoptic	2
STACK-T1-50CM, 50CM Type 1 Stacking Cable	2
CAB-SPWR-30CM, Catalyst 3750X and 3850 Stack Power Cable 30 CM	2